



# Secure your network. Grow your business.

Learn how network and security solutions from SHI and Cisco protect your people, assets, and devices anywhere.



## Can your business withstand a cyberattack?

With new and advanced threats popping up daily, it's not enough for small and medium-sized businesses (SMBs) to just get by with a standard security solution.

Resource-constrained businesses are often an easier target due to outdated firewalls or less sophisticated cyber-defenses that haven't scaled with business growth.

## How do you secure your network without compromising on performance?

Maintaining network performance is a challenge with expanding traffic, locations, devices, and apps, as well as slow cybersecurity solutions.

Transform your growing small or medium business with cloud-managed secure networking with Cisco Meraki.

# 43%

of all cyberattacks target SMBs.<sup>1</sup>

# Only 18%

of SMBs have the right infrastructure to defend against cyberattacks.<sup>2</sup>

SMBs lose an average of

# \$1.2 million

per year in data, IP, productivity, compliance, regulatory expenses, and staffing costs from phishing, ransomware, and cyberattacks.<sup>3</sup>

# 84%

of employees say networking infrastructure is essential for seamless remote work.<sup>4</sup>

# Protect your business without slowing down your network

SHI and Cisco's holistic product portfolio adapts to meet your networking and security requirements, protecting your business from attacks without slowing down your network.

With Cisco Meraki MX delivered by SHI, you can achieve an integrated networking solution that provides superior security, outstanding network performance, and an intuitive operating experience at your price point.



## Superior malware protection

# 98%

Meraki MX blocks 98% of malware threats – 25% more effective than the industry average.<sup>5</sup>



## Zero-touch deployment

# 30%

Meraki MX is zero-touch, resulting in a 30% faster firewall deployment.



## Fastest threat protection

# <10 mins

Cisco provides the fastest protection against the latest threats.



## Best network visibility

# +27%

Meraki recognizes 27% more applications than leading competitors.

# Meraki MX security and SD-WAN delivered by SHI

You can't fight a threat you don't see. Meraki MX is backed by Cisco Talos, the world's largest global threat intelligence group. 500+ threat researchers and scientists provide unrivaled security efficacy, with visibility into the most diverse data set across the threat landscape and rapid action on data to drive real-time protection.

## Why trust SHI and Cisco's solution?



### Lower TCO

It's the simplest configuration for any IT team in one cloud platform (security, SD-WAN, SASE, LAN, MDM, cameras, sensors) — and you can scale without expensive server upgrades.

### Fast protection

Enable advanced malware and firewall rules in a few clicks, plus automatic cloud upgrades to the threat-detection engine.



### Maximum efficiency with simplicity

Set up your secure SD-Branch with site-to-site VPN in three clicks and enjoy single-platform management across security and networking.

# SHI and Cisco help you deliver better business outcomes

Don't settle for standalone, inflexible products that can't scale. Cisco and SHI provide a broad portfolio of solutions to deliver the highest cybersecurity protection that also optimizes connectivity and scales without complexity.

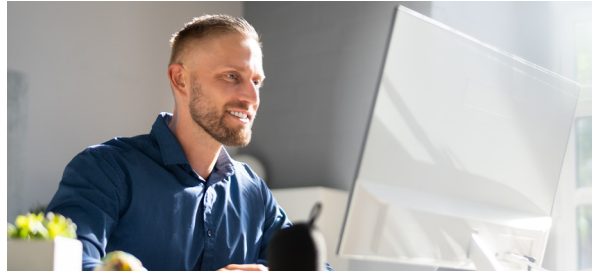


## Enable your people

In today's hybrid world, safe and effective virtual collaboration is a must. SHI's portfolio of Cisco solutions enables your employees to work anywhere, anytime through holistic security solutions. Our flexible, cloud-led portfolio delivers industry-leading threat protection as well as secure access, strong authentication, and device trust.

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Cisco Duo  
Cisco Umbrella  
Cisco Secure Endpoint  
Cisco Secure Email  
Threat Defense  
Cisco Secure Client



## Enhance your workspaces

As an SMB, growth is your goal. But with growth comes more extensive safety measures. SHI helps you enhance your workspaces through secure networking, smart camera, and environmental sensor solutions from Cisco's cloud-led portfolio.

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Cisco Meraki Switches  
Cisco Meraki Access Points  
Cisco Meraki SD-WAN  
Cisco Meraki MV Smart Cameras  
Cisco Meraki Sensors  
Cisco Board Pro



## Empower your IT management

Adopt security solutions for your SMB that your IT team can quickly deploy and manage. Whether you have an IT team of one or many, SHI empowers them with Cisco's flexible, cloud-led portfolio, which allows you to control cybersecurity, physical security, and environmental safety devices and applications with intuitive dashboards.

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Cisco Meraki Dashboard  
Cisco Meraki Systems Manager  
Cisco Control Hub

# SMBs trust SHI and Cisco to secure their business

Learn how SHI and Cisco's affordable and flexible solutions secure your business at every step.

Contact [SHI\\_Cisco@shi.com](mailto:SHI_Cisco@shi.com) today.



At SHI, we're passionate about delivering exceptional value and service to our customers. Whether you're planning a straightforward technology refresh or looking to transform your IT environments, SHI's thousands of ridiculously helpful experts can work with you and your business to support a productive, resilient, and secure IT environment.



Cisco Meraki creates intuitive technologies to simplify the digital workplace and optimize IT experiences, secure locations, and seamlessly connect people, places, and things. Founded in 2006 and acquired by Cisco in 2012, Meraki has grown to become an IT industry leader, with over 650,000 customers and 10 million network devices online around the world. The Meraki cloud-based platform brings together data-powered products including wireless, switching, security and SD-WAN, smart cameras and sensors, open APIs and a broad partner ecosystem, and cloud-first operations.

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1 Accenture/Ponemon Institute, "The Cost of Cybercrime," March 2019.

2 Corvus, "Corvus Risk Insights Index: Ransomware Trends & Cyber Readiness," April 2022.

3 Techaisle, "2023 US SMB & Midmarket Security Adoption Trends," June 2023.

4 Cisco Global Hybrid Work Study 2022.

5 Miercom, "Cisco Security and SD-WAN Efficacy and Performance Evaluation," September 2023.